

## Troop 207

### Help Us Have a Successful Popcorn Sale!

*What things in our Scouting Program will be funded with Trail's End Popcorn this year?*

#### Camping trips and equipment

#### INDIVIDUAL Scout Sales Goal \$ 400.00

*Have your son look at the Unit Prize Program and decide what prize level he wants to shoot for. Pick a Prize level that exceeds his Scout Popcorn Sales Goal.*

- **SELL ONLINE**
- **SEND IN YOUR "FILL IT UP SHEET" EACH WEEK TO WIN GREAT PRIZES-7 weeks means 7 chances**
- **Scholarships-SELL OVER \$2500.00 and earn 6% from Trails End**

*Sell in your neighborhood using the Take Order form.*

- **COLLECT MONEY UP FRONT**
- **CHECKS PAYABLE TO BSA TROOP 207**

*Before going out to sell, practice role-playing with your son on the sales script he will use at the door. For example:*

*"Hi, my name is John Smith and I'm selling popcorn to help me earn the money to go camping, how much would you like to order?"*

*Key Dates for this year's Popcorn Sale:*

- **SALE STARTS TODAY**
- **TURN IN MONEY AND ORDERS OCTOBER 27<sup>th</sup> AT TROOP MEETING**
- **MAKE A COPY OF YOUR ORDER FORM PRIOR TO HANDING IN**
- **TOTAL ALL COLUMNS**

*Popcorn Pickup:*

- **SATURDAY NOVEMBER 15<sup>th</sup>**
- **12 pm to 3 pm ONLY**
- **3425 Woodbury Creek Drive**